

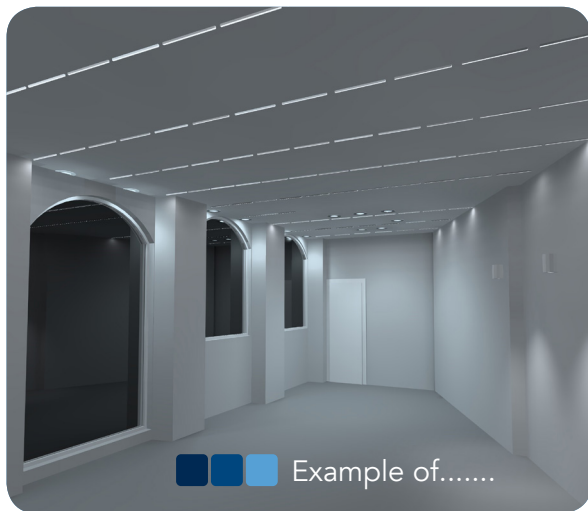
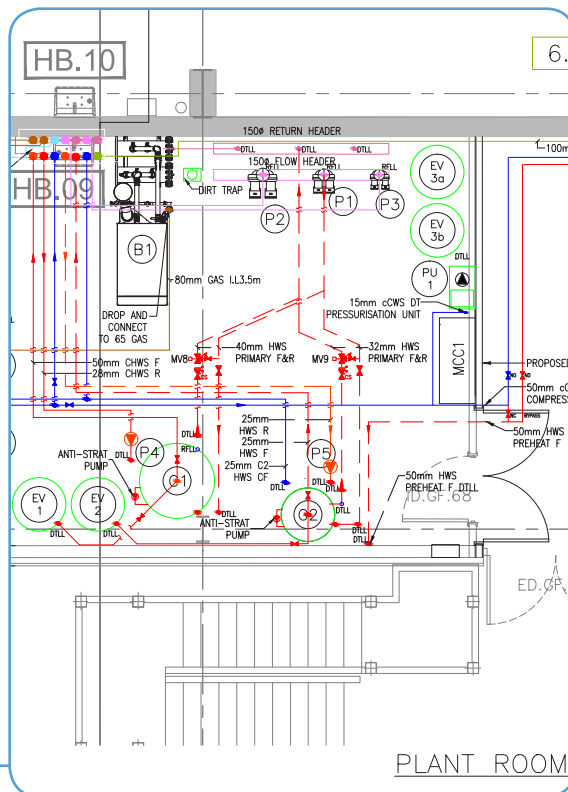
HOW WE WORK

We provide Independent solutions within all Building Services areas. David Smith heads all project work and has 40 year's experience within the industry. He is supported by a team with high-end skills in CAD & Engineering solutions.

We use our **design** and **operational expertise** to ensure that the optimum solutions are delivered, tailored to our Clients' needs. We **emphasise conceptual and feasibility** stages to ensure that all options are considered.

We Value Engineer our proposals to actively develop **value-driven solutions**. We encourage feedback from Clients as part of our **Quality Procedures**.

Example of.....



Example of.....

We have completed numerous **prestigious projects** with **repeat business** from our Clients, which has demonstrated satisfaction & commitment.

We treat each project with the same degree of importance regardless of value, and are happy to accept "**out of the ordinary**" challenges.

We work as a team in the interests of the project. We do not have a contractual approach and work with an open mind representing the Client's best interest.

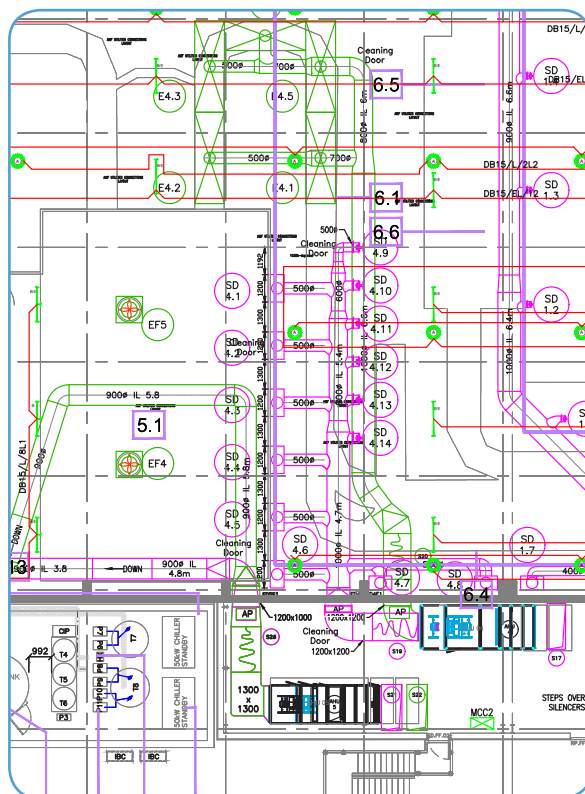
Our experience in **Design, H&S, FM and Electronic Record Information** are strengths not normally found within an M&E consultancy, which bring added value to all our projects.

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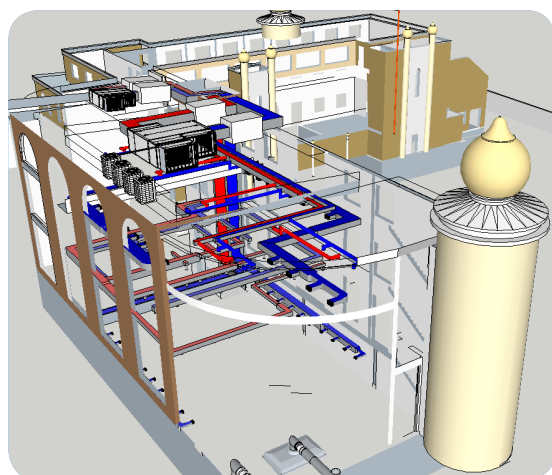
HOW WE WORK

We achieve efficient design through increased productivity measures including:

- **IT** – fundamental for all our business activities including dropbox filing of all project documentation. We possess high skill levels in most commercial software.
- **Cymap Building Services Software** – we use commercial software for all principal calculations, i.e. heat gains losses, energy etc.
- **CAD** – we have experienced in-house CAD staff and strictly control layers, styles and x-refs.
- **Standard forms, schedules and data** – we use proved and tested data forms & spreadsheets for all projects. All project work and schedules are linked with spreadsheet lookups and formulae producing equipment schedules for our specification, i.e. chillers, FCUs, grilles, switchpanels, transformers etc. which speed up data input & create consistent results.
- **AMTECH** - we use commercial software for electrical cable sizing and load assessments.



Example of services co-ordination



Example of 3D drawings

- **Training & experience** – we invest time and effort to ensure that all staff are fully trained and understand our procedures and the way we work. We are certified Investors in People
- **Knowledge** – we have specialist skills & training including Safe Systems of Work, Steam, High Voltage, HTHW, fault diagnostics, commissioning, Confined Space entry, web-based electronic record information which demonstrates our commitment to our industry.
- **ISO 9001** – we achieved accreditation via BVQI in a single assessment in 2003. Our Quality Procedures reflect the way we work.
- **Overheads** – we work in a pleasant office environment with cloud storage and a work from anywhere philosophy

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